

**RICHARD TOMKINSON  
DESIGN & PRODUCTION**

6300 Upton Avenue  
Richfield, Minnesota 55423  
612-812-4513

Print ad campaign  
Client: Cargill Foods

*The Soblak girls discuss nutritional breakfast options of either cereal, peanut butter toast and chocolate chips or waffles, bacon, orange juice and chocolate chips thanks to their local grocer and Cargill Foods.*



Rachel and Lisa can't go wrong, no matter what they decide. Why? Because at Cargill Foods, we're committed to making sure you can always count on us, so your customers can always count on you. Whether it's relying on our premium products like flour, salt, orange juice, prunes, rice, vegetable oils and a variety of meat products or developing your own brands, no one can help your grocery operations be more successful than we can. Nobody. To discuss your options on any of our more than 1,000 different products and services, contact us at [www.cargillfoods.com](http://www.cargillfoods.com) or call 1-800-CARGILL (227-4435).



*Mary's boyfriend suggests a healthy conversation and a tasty meat loaf dinner thanks to 16 different ingredients delivered from the local distributor and Cargill Foods.*



Cargill Foods is the latest thing from Mary's mind right now. And that's just fine with us. You see, at Cargill Foods we're committed to making sure you can always count on us, so your customers can always count on you. Whether it's relying on our consistent, premium ingredients like vegetable oils, salt, eggs, beef, pork and processed meats, our competitive pricing, or our on-time deliveries, no one can help you be more successful than we can. Nobody. For a hearty conversation on any of our more than 1,000 different products and services, contact us at [www.cargillfoods.com](http://www.cargillfoods.com) or call 1-800-CARGILL (227-4435).



*Jason, Rocky and "Big Cheese" line up before their lunch break thanks to a trainload of grain, vegetable oils, corn, sweeteners, salt and other ingredients from Cargill Foods that give Big Cheese morning at 11:30.*




Ever since these lads can remember, teams headed with Cargill Foods' ingredients have been passing by here a half hour before their lunch break. You see, at Cargill Foods, supplying you with ingredients is equal, on time and as promised is just one of the ways we help you. But it's not the only way. Whether it's providing risk management solutions to control costs, supply chain management, practicing HACCP food safety procedures or formulating new products, no one can help you be more successful than we can. Nobody. To line up your options on any of our more than 1,000 products and services, contact us at [www.cargillfoods.com](http://www.cargillfoods.com) or call 1-800-CARGILL (227-4435).



Left and below:  
Print ad and outdoor  
Client: Billy Graham  
Evangelistic Association

Right: Children's Hospital  
Annual Report




**BILLY GRAHAM COMES TO OTTAWA.**

If you're looking for television with impact, join Billy Graham, the Montreal Jubilation Gospel Choir and Ren Heppner as they deliver the good news of Christ from Ottawa, Canada.


My Name (Please Print) \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Mail 60 copies to: Billy Graham, P.O. Box 801, 200 John, Winnipeg, MB R3C 2K7  
[www.billygraham.org](http://www.billygraham.org)

**Free Book!**  
Billy Graham reads Proverbs every day. Proverbs arranged by topic. 157 pages. \$4.95.

**Shine On**  
ANNUAL REPORT



how the stars aligned in 2009



**Removes the guilt sin leaves behind.**

**CELEBRATION '98 WITH RALPH BELL**

A BILLY GRAHAM EVANGELISTIC ASSOCIATION CRUSADE.

**REALLY SMART STEEL WORKERS.**



Manufacturing steel isn't rocket science. It takes just an any North Star Steel® employee. Before producing an ounce of steel, they undergo rigorous training, precision in education, intensive, month of classroom training and, at last count, eight hours of written exams. Extreme? Quite the contrary. When you settle for mills with zero accidents and products void of defects, it's common sense. To learn even more, visit us at [www.northstarsteel.com](http://www.northstarsteel.com) or call 612-367-3500.

REDEFINING THE STEEL BUSINESS

**SERVICE IS LISTENING TO WHAT PEOPLE WANT AND DELIVERING.**



North Star Steel® service representatives have a knack for independent, self-driven thinking. That and keeping quiet when you're talking. That'll take them right away! Theirs are open ears, undistracted by preconceived notions or their attention spans, as well as our more effective business tool. Because at the pace of business today, we understand the one thing you have to waste is time. When you have some, visit us at [www.northstarsteel.com](http://www.northstarsteel.com) or call 612-367-3500.

REDEFINING THE STEEL BUSINESS

Print ad campaign  
Client: North Star Steel

Print ad campaign  
Client: Fujitsu

While the world may be getting smaller, its challenges clearly aren't. That's why it's essential to have some people have your best interests in mind. People who eat, sleep and breathe your business. So when you talk about your company's Internet needs, they understand every word you say. Fujitsu is the world's third largest IT services company - a \$20 billion provider of IT and telecommunications products and services. With 60,000 IT support and service professionals and operations in over 200 countries, we're anything but distant. We get to know each of our global customers on their own turf. All over the world, we'd like to know that, wherever the Internet takes your business, there will be someone right by your side.

**FUJITSU**  
THE POSSIBILITIES ARE INFINITE

From Garden To Grocer. Freschetta® Pizza.

©2012 Freschetta Pizza

Outdoor  
Client: Schwan's,  
Freschetta Pizza

Your business is as unique as your DNA, which is why at Fujitsu, a \$20 billion global provider of IT and telecommunications solutions, we approach every Internet challenge individually. With 60,000 IT service and support professionals and operations in over 200 countries, no matter where you are, we're right at your side. Observing your business from your perspective. Understanding your objectives. Responding to your customers. And selecting from our complete range of leading-edge solutions the unique combination that will deliver tangible business results for your business. A one-to-one solution designed specifically for you. It's not just the way we conduct business. It's in our genes.

**FUJITSU**  
THE POSSIBILITIES ARE INFINITE

DON'T TRY THIS AT HOME.  
IN FACT, DON'T TRY THIS IN AN AIRPLANE.

Do make sure to see the adrenaline-packed acrobatics of the Stearman Squadron air show. It's the most fun you can have with your feet on the ground and your head tilted backwards.

May 19-21, 3 p.m. at Andrews Air Force Base

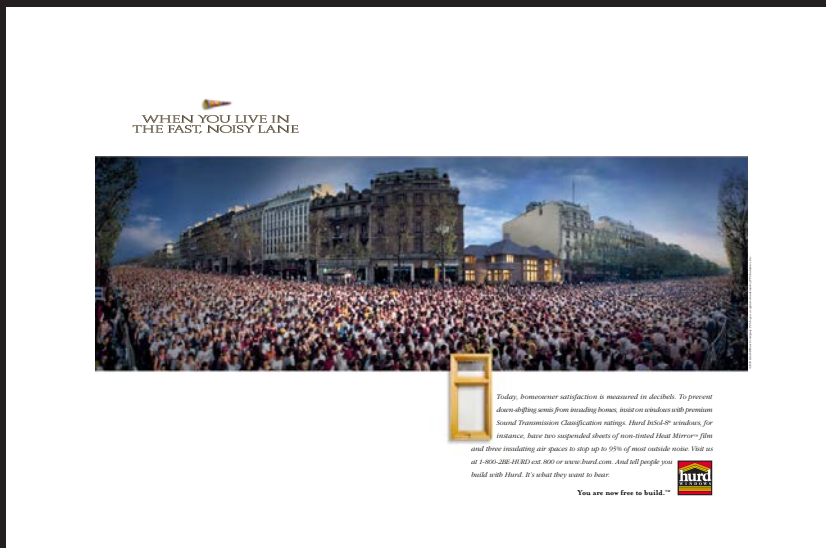
Print ad  
Client: Schwan's,  
Red Baron Pizza

Look around. You're in the midst of a global marketplace. A swirling mass of converging technologies and new business opportunities unleashed by the Internet. All waiting to be harnessed by companies like Fujitsu - the world's third largest IT services provider. We've focused our energy and resources on creating technology to solve the unique problems of thousands of individual businesses. Last year alone we invested \$4 billion of our \$20 billion global IT and telecommunications revenues on R&D. Imagine, \$4 billion. That's more than the total sales of many Fortune 500 companies. But that's what it takes to create next generation mobile technology, ultra-high-speed servers and leading-edge photonic networks. Innovations that keep your business one step ahead of the Internet. And light years ahead of the competition.

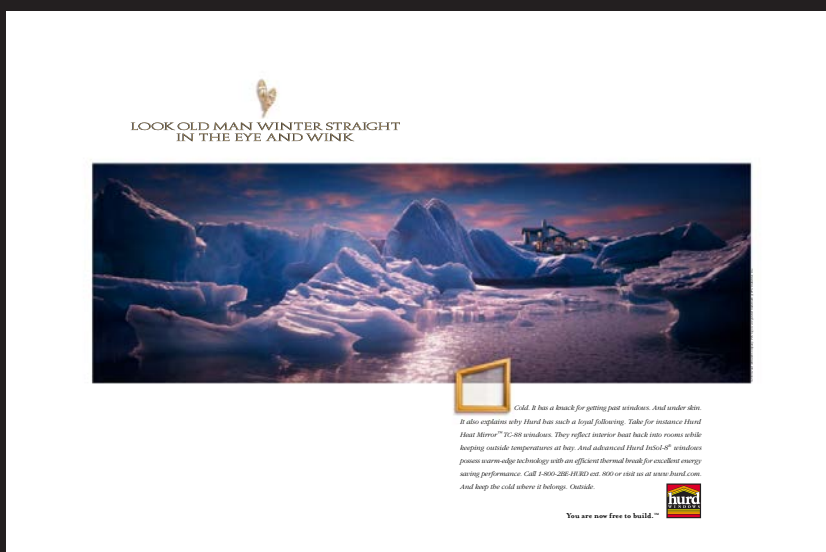
**FUJITSU**  
THE POSSIBILITIES ARE INFINITE

Chex Mix packaging  
Client: General Mills

Print ad campaigns  
Client: Hurd Windows



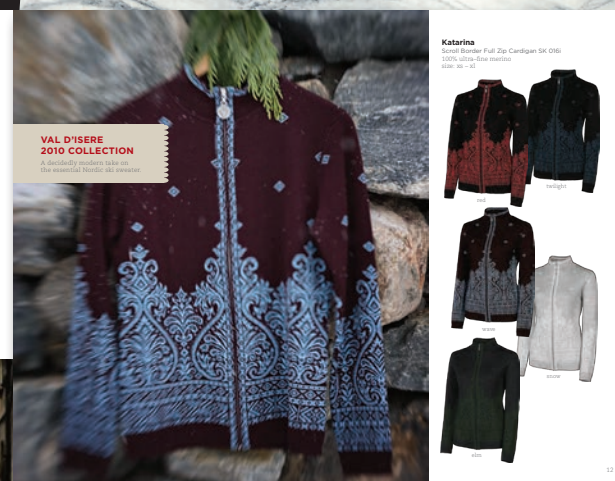
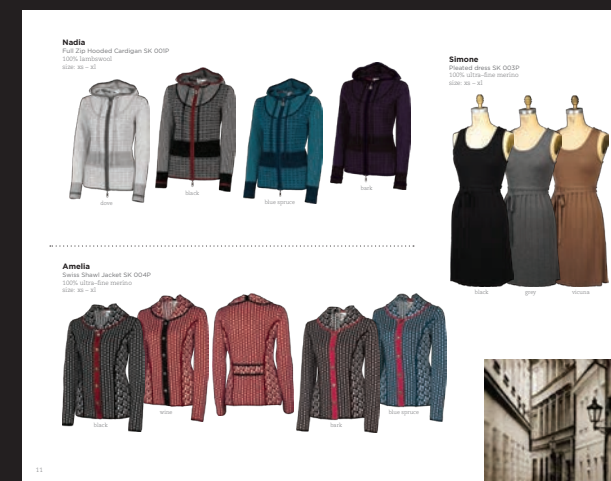
GoGurt packaging  
Client: General Mills



Catalog covers 2010, 2014, 2015, 2016 (l to r)  
Client: Room & Board



Catalog  
Client: Neve Skiwear





Top: In-Clinic Banner  
Client: HealthEast Care System

Right: Brochure  
Client: Cerenity Senior Care

Far Right: ADD/ADHD Parent Guide  
Client: HealthEast Care System

Below: Product Packaging  
Client: Pearson's Candy Company

Bottom right: Annual Report cover and selected spread  
Client: Fraser



A.



B.



C.



D.



E.



F.



G.



H.



I.



J.

Logo and Identity Design

- A. La Luz Twin Cities Singles Celebration
- B. Valuation Group, commercial real estate appraisal firm
- C. 7500 York Cooperative, logo concept
- D. HealthEast Vascular Center
- E. Ted Glasrud Associated, Inc., real estate developer
- F. Living Waters Bible Camp, Westby, WI
- G. Michael Bownick Appraisals, Inc., commercial real estate appraiser
- H. Love Learn Live, Grace & Truth Chapel mission logo
- I. Grace & Truth Chapel, church logo
- J. Kamstra Communications, former St. Paul advertising agency.



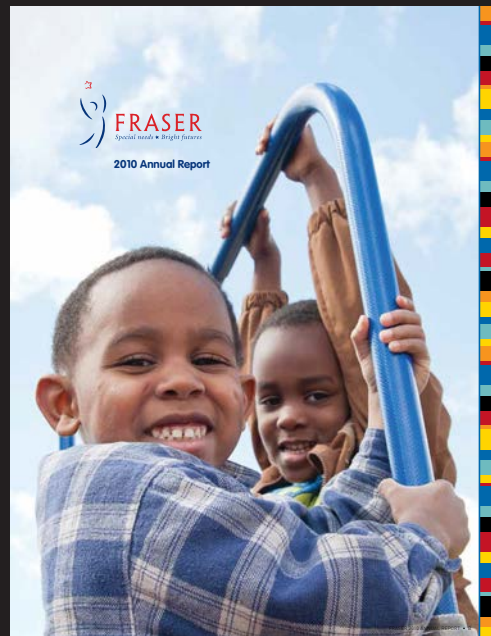
Pocket folder containing informational brochure and assorted, customizable stacked inserts with site-specific information and pricing

Assorted marketing materials  
Client: Cerenity Senior Care

2010 Annual Report  
Client: Fraser



Quarterly Newsletter  
Client: Fraser



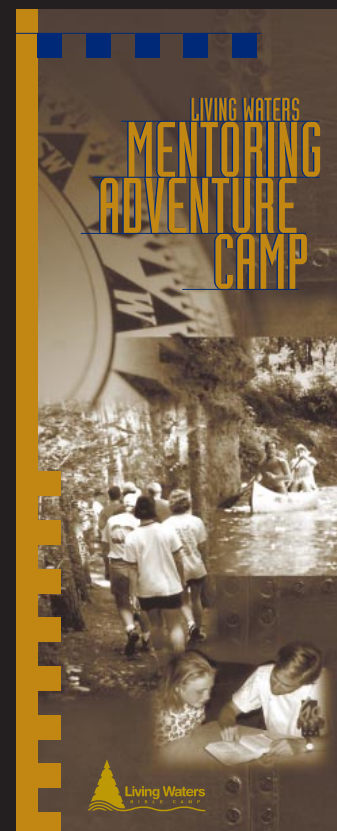
Brochure  
Client: Fraser



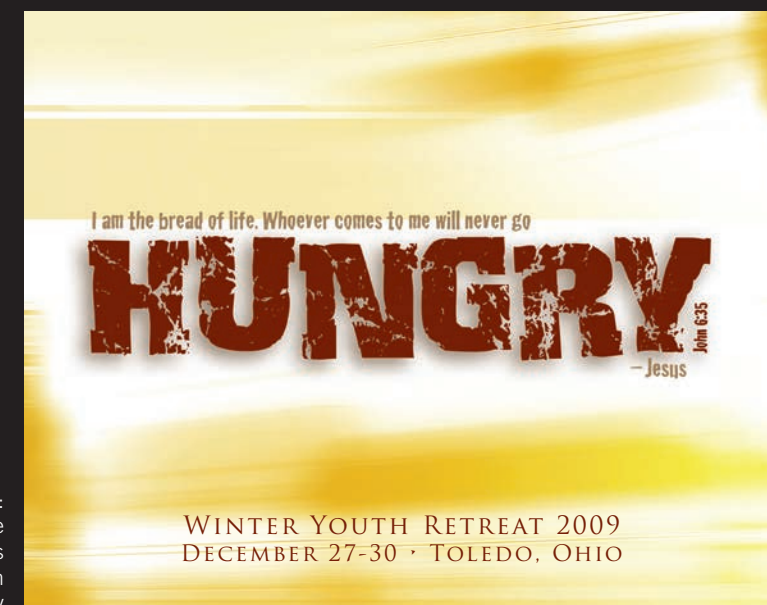
Online E-Learning module  
Client: Haagen-Dazs Shoppes



Print ad  
Client: Haagen-Dazs Shoppes



Mentoring Camp brochure  
Client: Living Waters Bible Camp



At Right and below:  
Various Theme Graphics  
Client: Winter Youth Retreat ministry



Email graphic and T-shirt  
Client: Cerenity Senior Care



Package design  
Client: Pearson's Candy Company

